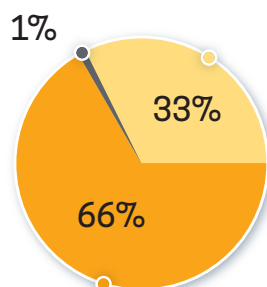


# Impact Report 2019



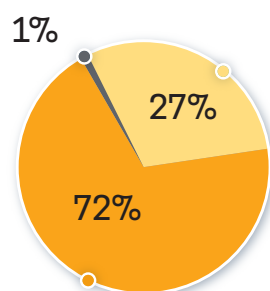
BUDGET  
**\$3 MILLION**

## REVENUE



● Donors ● Grants ● Programs

## EXPENSES



● Fundraising ● Administrative ● Programs



## MISSION

Our **mission** is to impact capacity-development in human services systems through strategic and public-private resource pairing, leadership, and collaboration.



## VISION

CA **envisions** a Virginia where all individuals have the opportunity to be securely included across the broad spectrum of our community through quality education, health care & housing access, civic activities, and employment.

Dear Community Partners,

As I reflect on this past year, I feel both proud of what we've accomplished and reminded of how much work there is yet to do. Each day our teams engage in several ways, all with the ultimate goal of impacting the lives of people with autism or other developmental disabilities and challenges:

### →→→ **Creating Change Today**

We work directly with people and their families to develop and demonstrate services based on best practice interventions and remain connected to our "why."

### →→→ **Enabling Change Tomorrow**

We equip community partners with the tools and capacity to serve.

### →→→ **Advocating for Future Change**

We build awareness among policy makers of the issues, their fiscal impact, solutions, and their return on investment.

Innovation is a thread that carries through all of our work. From the day-to-day activities to the long-term systems transformation, we're always seeking better ways to impact change. And we understand that it's a marathon, not a sprint. There's a degree of trial and error, of testing before scaling, of shedding before building. For some, that can be challenging. But with clear vision and transparency, we're able to move forward together to more meaningfully impact lives.

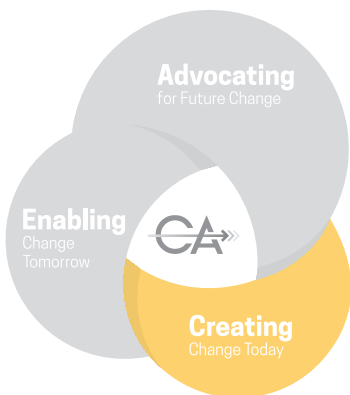
There's no greater reward for us than when we're no longer needed. When an adult with autism gets to choose to move into their own apartment and still access the support they need. When a school hires their own autism professionals. When new policies pass that expand support for individuals. These are the rewards of a job well done.

We are grateful for your engagement and support! And we look forward to a year of building upon our learnings. As the following report highlights, we will continue to focus our efforts on creating, enabling, and advocating change across the Commonwealth.

A handwritten signature in black ink, appearing to read 'Jessica G Philips'.

**Jessica G Philips, M.A., BCBA, LBA**  
President & CEO

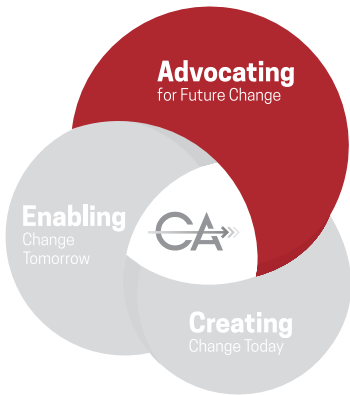
# We're making a difference.



## → See how we're Creating Change

More than ½ of the residents in CA's adult program have demonstrated they're ready to live independently and have transitioned to their own apartment. We intend to expand this program and accommodate more people who can now access services because the insurance age cap was lifted.

 Our children's program at All Saints offers a best practice setting for ages 2-10 to learn, engage, and grow alongside their peers who do not have autism or other developmental disabilities. We know the benefits these children experience when they learn alongside, rather than separate from. So **it's part of our strategic plan to explore and expand upon additional inclusive opportunities in the community.** There is significant evaluation and planning work to do, but we're excited about the potential to explore.



## → Help us continue to Advocate for Change

 We are excited to celebrate a policy change that has been years in the making. In March, Virginia's Governor **signed a bill** to ensure all individuals with autism, no matter their age, have access to adequate health insurance. The lifting of the **insurance age cap** increases opportunities for individuals, for the Commonwealth and for CA.

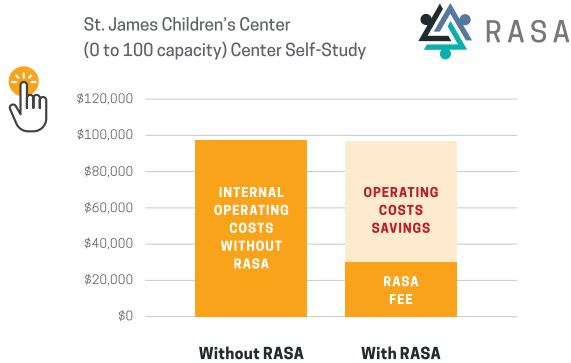


## → Watch how we're Enabling Change

Our BCBA's work with community partners to train on best practice interventions and support challenging cases. As a result of these engagements, **90% of those we've partnered with have built this related service into their budgets**, hiring their own BCBA, because they fully understand the need for the role and the benefits these practitioners provide. This is exactly the type of result we hope to have when we set out to work with partners. **We're not seeking dependent relationships.**

CA is continuing to assess how shared service alliances might help organizations invest more time and resources to provide quality services. By offloading 'back office' tasks like accounting, payroll, procurement and payment collection, to CA's shared services team, our partners can spend more time on their mission.

**Check out this overview and case study**, which demonstrated that one organization was able to reinvest money saved through RASA – to the tune of \$52k - into a new **401k retirement plan** for their staff, **increased medical benefits**, and **bonuses and raises for employees.**



RASA membership fee varies based on organization size and needs.

We're excited to continue to assess the shared service alliance concept as we work with new organizations in the coming year.